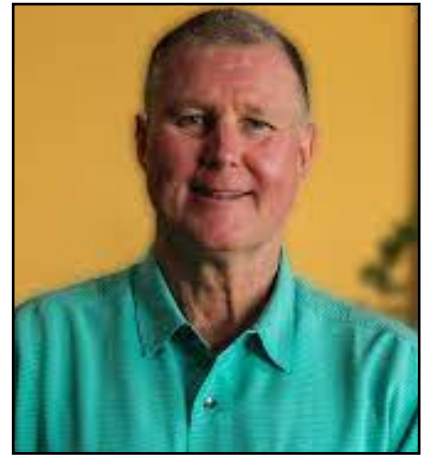


Our Guest this week:

“If I am asking others to be coachable, then I need to be coachable!”

Scott Barr

Owner of
Southwest
Exteriors



MINDSET

- Foster inner discernment in the face of different opinions and advice
- Reach for self-awareness and self-acceptance
- Continually watch what’s going inside of you
- Be humble
- Value vulnerability and honesty
- Build trust through authenticity



ACTIONS

- Create a safe work space for everyone at all times
- Have a team led business model
- Model what you want from your employees
- Perfect and practice great coaching conversations
- Never make it surprise when you fire someone
- Focus on growing as a leader no matter where you’re at in the company

“If you do work with excellence, profitability follows.”